|  |  |  |
| --- | --- | --- |
| **Period** | **Actual Demand** | **Forecast** |
| **1** | 60  |                               55 (assumed = α)  |
| **2** | 55  |  55 + 0.3 x (60 – 55) = 56.5  |
| **3** | 51  |  56.5 + 0.3 x (55 – 56.5) = 56.05  |
| **4** | 58  |  56.05 + 0.3 x (51 – 56.05) = 54.53 |
| **5** |   |  54.54 + 0.3 x (58 – 54.53) = 55.64  |